

Message Text

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12
ACTION EB-07

INFO OCT-01 AF-08 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00

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R 281002Z SEP 76
FM AMEMBASSY NAIROBI
TO AMCONSUL ZANZIBAR
INFO SECSTATE WASHDC 2769
AMEMBASSY DAR ES SALAAM
AMEMBASSY LONDON
AMEMBASSY LAGOS
AMCONSUL CASABLANCA

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CASABLANCA FOR RCAA

LAGOS FOR FAA REP

E.O. 11652: N/A
TAGS: EAIR, TZ, KE
SUBJECT: ZANZIBAR'S PLANS FOR OWN AIR SERVICES

REF: ZANZIBAR 131

1. KENYAN FIRM RESPONSIBLE FOR BEECHCRAFT SALES MENTIONED
IN REFTEL IS AIR KENYA. SALES REP IAN SUTHERLAND INFORMED
EMBOFF THAT AIR KENYA WILL NOT RPT NOT HAVE MANAGEMENT CON-
TRACT WITH ZANZIBAR CORPORATION. EXTENT OF AIR KENYA
INVOLVEMENT IS SALES AND SERVICE. SUTHERLAND PROMISED TO
DISCUSS AIR KENYA'S ZANZIBAR SALES PROGRAM FURTHER IN
ABOUT SIX WEEKS WHEN EXTENT OF CONTRACT CLARIFIED WITH
GOZ.

2. AS FAR AS SUTHERLAND AWARE, SOLE PURPOSE OF NEW CORPORATION
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IS TOURIST AND GOVERNMENT TRANSPORTATION BETWEEN ISLAND AND

MAINLAND (BOTH TANZANIZ AND KENYA). GOZ ATTORNEY GENERAL
VISITED BEEHCRAFT PRODUCTION FACILITIES IN U.S. ONE
YEAR AGO AND, ACCORDING TO SUTHERLAND, LEFT VERY IM-
PRESSED WITH RANGE OF AIRCRAFT. SUTHERLAND BELIEVED
CREATION OF NEW CORPORATION HAD NOTHING TO DO WITH
IMPENDING BREAK-UP OF EAST AFRICAN AIRWAYS BUT WAS
INDEPENDENTLY MOTIVATED BY GOZ DESIRE TO DEVELOP
LOCAL TOURIST INDUSTRY.

3. EMB WILL FOLLOW UP WITH SUTHERLAND AT LATER DATE.

DECON 9/28/77
MARSHALL

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NNN

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